# Sustainable Procurement Analysis and Visualization of Procurement Orders from Various Provinces

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## ABSTRACT.

Procurement is an important link in the supply chain. Sustainable procurement has emerged as a crucial strategy to address environmental and social challenges while promoting responsible sourcing and procurement practices. This study analyzes purchase order data from representative provinces in seven regions of China and evaluates and ranks them using the concept of sustainable procurement. This paper uses natural language processing and visualization techniques to recognize and classify texts, and visually display them on maps. This has reference significance for analyzing supply chain management data in the future.

Keywords: Supply chain; Sustainable procurement; natural language processing; visualization.

# **1. INTRODUCTION**

### 1.1 Supply Chain and Sustainable Procurement

Procurement is an important link in the supply chain. Procurement is the process of obtaining products and services for a project[1,2].

The sustainability of a project focuses on supply, while sustainable procurement focuses on procurement. Therefore, in order for enterprises or society to achieve sustainable development, they must start from the supply chain and establish various environmental and social standards with suppliers[3,4]. Sustainable procurement has emerged as a crucial strategy to address environmental and social challenges[5]. Sustainable procurement is also a form of green procurement aimed at reducing adverse impacts on the environment, society, and economy[6].

#### 1.2 Visualization

With global development, supply chains are also facing higher challenges[7,8]. Some new technologies will be combined with supply chain technology. For example, Li and Zhao believes that digitization has significant practical significance for supply chain management[9]. Nowadays, many studies use more scientific statistical methods for quantitative analysis.

The use of data visualization as a means of conveying information has been a hot topic in recent years[10-11]. Andrea believes that data visualization can help make decisions. Andrea team has made good progress in visualizing and analyzing the management data process[12].

Overall, visualization technology plays a significant role in processing data, making it intuitive and facilitating further conclusions

#### **1.3 Research objectives**

The purpose of this study is to evaluate and analyze sustainable procurement data from various provinces, and to present it using visualization technology.

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## 2. DATA SELECTION AND PRE-PROCESSING

#### 2.1 Data sources and data selection

In terms of data sources, this paper aims to cover the entire country as much as possible. China can be divided into 7 regions according to its orientation, namely: North China, East China, Central China, South China, Southwest, Northeast, and Northwest.



Figure. 1 Seven regions of China

This paper selects one province from each region for data collection. The selection list is shown in Table 1.

Table 1. Region and province

	North	East	Central	South	Southw		Northwe
region	China	China	China	China	est	Northeast	st
provin ce	Beijing	Zhejiang	Hubei	Guangd ong	Sichuan	Heilongji ang	Shaanxi

This paper collected 1000 purchase orders from various provinces in 2022, totaling 7000. Each purchase order includes the purchaser, procurement location, procurement content, quantity, unit price, total price, procurement method, procurement time, etc.

#### 2.2 pre-processing

This paper needs to check the completeness of purchase order information and correct some obvious errors for subsequent analysis.

We divide all orders into 4 quarters based on the purchase order date.

# **3. DESCRIPTIVE ANALYSIS**

#### 3.1 Classification by Province

Table 2. Basic information of purchase orders from 7 provinces

	parameter						
Province	Sum(mil.)	Amount	Mean(k)	Min(k)	Max(mil.)		
Guangdong	182.8594	1000	182.9	0.049	9.685		
Heilongjiang	163.4346	1000	163.4	0.001	11.914		
Zhejiang	1051.2914	1000	1051.3	0.418	97.0		
Beijing	4175.8964	1000	4175.9	0	558.00		
Hubei	1998.4724	1000	1998.5	2.76	143.20		
Shaanxi	381.2977	1000	381.3	0.027	14.54.6		
Sichuan	1810.6360	1000	1810.6	0.65	72.98		

As shown in Table 2, each province has 1000 purchase orders, totaling 7000. Among the purchase orders from 7 provinces, Beijing has the highest total value at 4.1758964 billion yuan, followed by Hubei and Sichuan provinces at 1.9984724 billion yuan and 1.8106360 billion yuan, respectively. Heilongjiang province has the lowest total value at 163.4346 million yuan.

#### 3.2 Classify by procurement method

Table 3. Classification based on procurement methods

	parameter						
procurement method	Sum(mil.)	Amount	Mean(k)	Min(k)	Max(mil.)		
Single source	500.0216	149	3355.8	25	72.98		
Electronic shopping malls	308.3106	2615	117.9	0.0092	97.00		
Designated procurement	4.3035	39	110.3	0.55	2.5653		
Public bidding	7076.8202	3092	2288.8	0	153.98		
Competitive consultation	1697.3316	867	1957.7	0.001	558.00		
Competitive negotiation	149.9031	157	954.8	4.098	4.795		
Agreement supply	3.2569	27	120.6	1.94582	0.49966		
Inquiry	20.4989	47	436.1	2.55	1.7996		
Invited Bidding	3.4413	7	491.6	51.476	1.91		

According to Table 3, the total value of "Public bidding" is the highest, reaching 7.0768202 billion yuan. The second is significantly different from the first, and it is a "competitive consultation" with a total value of 1.6973316 billion yuan. "Agreement supply", "Designated procurement" and "Invited Bidding" are the least, with 3.2569 million, 4.3035 million, and 3.4413 million, respectively.

In terms of quantity, the number of "Public bidding" is still the highest, which is 3092. The minimum number of "Invited Bidding" is 7.

The average price of "Single source" orders is the highest, at 3.3558 million, followed by "Public bidding", with an average price of 2.2888 million.

Overall, it can be seen from the table that the main methods of procurement are "Public bidding" and "Electronic shopping malls". Moreover, the expensive purchases often use "Public bidding" methods, while the cheaper purchases use Electronic shopping malls. There is a small amount of expensive procurement through "single source" and "competitive consultation".

# 4. HETEROGENEITY ANALYSIS OF DIFFERENT PROVINCES

#### 4.1 T-test

T-test is used to test two types of categorical variables. For example, T-test can be used to evaluate whether two provinces have differences in purchase orders.

Taking Guangdong Province and Heilongjiang Province as examples, we obtain the following Table 4&5.

Table 4. Group statistics

	Provence	amount	mean	Std.	Mean standard error
Contract amount	Guangdong	1000	18.28593840200	56.262349295819	1.779171702868
(10k)	Heilongjiang	1000	16.34345614475	77.034275783647	2.436037693779

#### Table 5. Independent sample testing

		Lev hon	vin's test for nogeneity of							
			variance				Mean isotro	py t-test		
					The	Significan			95% coi	nfidence
					degree	ce	Mean	Standard	interval for	difference
					of	(Double	value	error	lower	upper
		F	Significance	t	freedom	tailed)	difference	difference	limit	limit
Cont	Assuming	.382	.536	.64	1998	.520	1.942482	3.016576	-3.973482	7.8584466
ract	equal			4			257248	137576	112868	27364
amou	variance									
nt	Not			.64	1828.69	.520	1.942482	3.016576	-3.973814	7.8587786
(10k)	assuming			4	3		257248	137576	128912	43408
	equal									
	variance									

Based on the above table, Table 5 provides a simple data description, while Table 6 focuses on analyzing whether the differences are significant. The first step is to test whether the variance is equal, with a significance level of 0.536, indicating that the variance condition is met. Therefore, only the first row needs to be examined. From the above table, it can be seen that the significance level is 0.520, which is much greater than 0.05, indicating that there is no significant difference in purchase orders between Guangdong Province and Heilongjiang Province.

This paper conducted pairwise analysis on 7 provinces using the same independent sample T-test, and obtained the following Table 6:

0							
	Guangdo	Heilongjia	Zhejian	Beijing	Hubei	Shaanxi	Sichuan
	ng	ng	g				
Guangdon							
g							
Heilongji	0.52						
ang							
Zhejiang	0.001	0.001					
Beijing	0.001	0.001	0.001				
Hubei	0.001	0.001	0.001	0.001			
Shaanxi	0.001	0.001	0.001	0.001	0.001		
Sichuan	0.001	0.001	0.001	0.001	0.396	0.001	

Table 6. Significance of 7 provinces

It can be seen that except for "Guangdong Province" and "Heilongjiang Province", "Hubei Province" and "Sichuan Province" do not have significant differences, while the purchase orders of other provinces have significant differences.

#### 4.2 F-test (analysis of variance)

This article conducts ANOVA analysis on purchase orders from 7 provinces simultaneously, and obtains the following Tables 7&8.

Contract amount (10k)							
	Sum of squares	degree of freedom	mean square	F	Significance		
Inter group	124020829.362	6	20670138.227	32.375	.000		
Within the group	4464736775.846	6993	638457.997				
total	4588757605.208	6999					

# Table 8. Multiple comparisons

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Dependent varia	ble: Contract a	mount (10k)				
LSD						
	(J)				95% confide	ence interval
(I) Purchasing	Purchasing	Mean value		Signific		
Province	Province	difference(I-J)	Standard error	ance	lower limit	upper limit
Guangdong	Heilongjian	1.942482257248	35.733961364	.957	-68.1069193199	71.9918838344
	g		618		1	0
	Zhejiang	-86.84320039100	35.733961364	.015	-156.892601968	-16.7937988138
		0*	618		15	5
	Beijing	-399.3036989634	35.733961364	.000	-469.353100540	-329.254297386
		00*	618		55	25
	Hubei	-181.5612985960	35.733961364	.000	-251.610700173	-111.511897018
		00*	618		15	85
	Shaanxi	-19.84383111600	35.733961364	.579	-89.8932326931	50.2055704611
		0	618		5	5
	Sichuan	-162.7776629170	35.733961364	.000	-232.827064494	-92.7282613398
		00*	618		15	5
Heilongjiang	Guangdong	-1.942482257248	35.733961364	.957	-71.9918838344	68.1069193199
			618		0	1
	Zhejiang	-88.78568264824	35.733961364	.013	-158.835084225	-18.7362810710
		8*	618		40	9
	Beijing	-401.2461812206	35.733961364	.000	-471.295582797	-331.196779643
		48*	618		80	49
	Hubei	-183.5037808532	35.733961364	.000	-253.553182430	-113.454379276
		48*	618		40	09
	Shaanxi	-21.78631337324	35.733961364	.542	-91.8357149504	48.2630882039
		8	618		0	1
	Sichuan	-164.7201451742	35.733961364	.000	-234.769546751	-94.6707435970
		48*	618		40	9

r	1					1
Zhejiang	Guangdong	86.843200391000	35.733961364	.015	16.79379881385	156.892601968
		*	618			15
	Heilongjian	88.785682648248	35.733961364	.013	18.73628107109	158.835084225
	g	*	618			40
	Beijing	-312.4604985724	35.733961364	.000	-382.509900149	-242.411096995
		00*	618		55	25
	Hubei	-94.71809820500	35.733961364	.008	-164.767499782	-24.6686966278
		0*	618		15	5
	Shaanxi	66.999369275000	35.733961364	.061	-3.05003230215	137.048770852
			618			15
	Sichuan	-75.93446252600	35.733961364	.034	-145.983864103	-5.88506094885
		0*	618		15	
Beijing	Guangdong	399.30369896340	35.733961364	.000	329.2542973862	469.353100540
		0*	618		5	55
	Heilongjian	401.24618122064	35.733961364	.000	331.1967796434	471.295582797
	g	8*	618		9	80
	Zhejiang	312.46049857240	35.733961364	.000	242.4110969952	382.509900149
		0*	618		5	55
	Hubei	217.74240036740	35.733961364	.000	147.6929987902	287.791801944
		0*	618		5	55
	Shaanxi	379.45986784740	35.733961364	.000	309.4104662702	449.509269424
		0*	618		5	55
	Sichuan	236.52603604640	35.733961364	.000	166.4766344692	306.575437623
		0*	618		5	55
Hubei	Guangdong	181.56129859600	35.733961364	.000	111.5118970188	251.610700173
		0*	618		5	15
	Heilongjian	183.50378085324	35.733961364	.000	113.4543792760	253.553182430
	g	8*	618		9	40
	Zhejiang	94.718098205000	35.733961364	.008	24.66869662785	164.767499782
		*	618			15
	Beijing	-217.7424003674	35.733961364	.000	-287.791801944	-147.692998790
		00*	618		55	25
	Shaanxi	161.71746748000	35.733961364	.000	91.66806590285	231.766869057
		0*	618			15
	Sichuan	18.783635679000	35.733961364	.599	-51.2657658981	88.8330372561
			618		5	5
Shaanxi	Guangdong	19.843831116000	35.733961364	.579	-50.2055704611	89.8932326931
			618		5	5

	Heilongjian	21.786313373248	35.733961364	.542	-48.2630882039	91.8357149504
	g		618		1	0
	Zhejiang	-66.99936927500	35.733961364	.061	-137.048770852	3.05003230215
		0	618		15	
	Beijing	-379.4598678474	35.733961364	.000	-449.509269424	-309.410466270
		00*	618		55	25
	Hubei	-161.7174674800	35.733961364	.000	-231.766869057	-91.6680659028
		00*	618		15	5
	Sichuan	-142.9338318010	35.733961364	.000	-212.983233378	-72.8844302238
		00*	618		15	5
Sichuan	Guangdong	162.77766291700	35.733961364	.000	92.72826133985	232.827064494
		0*	618			15
	Heilongjian	164.72014517424	35.733961364	.000	94.67074359709	234.769546751
	g	8*	618			40
	Zhejiang	75.934462526000	35.733961364	.034	5.88506094885	145.983864103
		*	618			15
	Beijing	-236.5260360464	35.733961364	.000	-306.575437623	-166.476634469
		00*	618		55	25
	Hubei	-18.78363567900	35.733961364	.599	-88.8330372561	51.2657658981
		0	618		5	5
	Shaanxi	142.93383180100	35.733961364	.000	72.88443022385	212.983233378
		0*	618			15
* The signific:	nce level of th	e difference in mean	values is 0.05			

Table 8 shows the results of one-way ANOVA, from which it can be seen that the F-value is 32.375, with a significance of 0.0001, indicating significant differences in purchase orders among different provinces.

Table 9 is for Post comparison, which first examines whether the significance level is significant. If significant, the magnitude is explained by looking at the difference in mean values. Except for "Guangdong Province" and "Heilongjiang Province", "Hubei Pro vince" and "Sichuan Province" do not have significant differences, purchase orders from other provinces have significant differences. This result is consistent with the t-test, and the data in this paper is reasonable and can be further analyzed.

# 5. ANALYSIS OF PROCUREMENT CATEGORIES BY PROVINCE

### 5.1 Classification of procurement categories based on natural language processing

Natural language processing is mainly applied in machine translation, automatic summarization, public opinion monitoring, question answering, viewpoint extraction, text classification, speech recognition, text semantic comparison, and other aspects[13,14,15,16]. Natural language processing technology can process a large amount of text information and improve data parsing efficiency[17].

This paper uses natural language processing to classify the procurement content of 7000 purchase orders. In this paper, natural language processing can extract keywords from longer text content in purchase orders and classify them. For example, this paper categorizes "property services" and others as "management services"; Classify "consultation",

"discussion", "consultation with experts", etc. as "consulting services"; Classify "law" and "lawyers" as "legal services"; Classify "information platforms", "technical training", etc. as "technical services".

In addition, natural language processing algorithms can also analyze whether the procurement content is "leased" or "purchased".

#### 5.2 Sustainable procurement evaluation based on procurement categories

Among multiple **procurement** categories, some are relatively "green", such as "management services", "consulting services", and "technical services". In addition, leasing is more environmentally friendly compared to purchasing, so this paper specifically calculates the order value and proportion of "rental services".

We found that the proportion of printing services cannot be ignored, and the paper separately counted the order values and proportion of "Printing services" and "Printing equipment".

	Table 9.	Classification	by procurement	category
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	parameter									
Procurement category	Sum(mil.)	Amount	Mean(k)	Min(k)	Max(mil.)					
Rental services	65.4589	35	1870.3	15.	11.205					
Management services	466.6856	375	1244.5	0.8	34.896					
Technical service	99.3385	66	1505.1	1.25	14.249675					
Consulting service	27.5530	23	1198.0	11.88	2.965					
Legal service	3.4895	45	77.5	3	0.50					
Printing services	8.3990	142	59.1	0.049	3.705066					
Printing equipment	32.8463	317	103.6	0.13	4.848					
Procurement	9084.4496	6015	1510.3	0	558.00					

From the perspective of procurement category, the quantity and total value of "purchases" are the highest. However, the average value of "Rental services" is the highest.

#### 5.3 procurement categories by province

As shown in Table 10, This paper presents procurement type data and proportion of purchase orders from 7 provinces.

regio n	South	China	Northeast		East China		North China		Central China		Northwest		Southwest		
provi nce	Guang	ngdong Heilongjian		ngjian g	Zhejiang		Beijing		Hubei		Shaanxi		Sichuan		
Sum( 10k)	1828	8285.94		16343.46		105129.14		417589.637 4		199847.24		38129.77		181063.60	
Procu reme nt categ ory	valu e	%	valu e	%	valu e	%	valu e	%	valu e	%	valu e	%	valu e	%	
Renta 1 servi ces	295. 20	1.61 %	60.7 0	0.37 %	420. 82	0.40 %	267 9.16	0.64 %	178 7.79	0.89 %	57.1 0	0.15 %	124 5.12	0.69 %	
Mana geme nt servi ces	777 4.61	42.5 2%	81.6 9	0.50 %	228 4.60	2.17 %	198 23.9 4	4.75 %	124 45.3 5	6.23 %	409. 41	1.07 %	384 8.97	2.13 %	
Tech nical servi ce	8.09	0.04 %	86.6 8	0.53 %	952. 92	0.91 %	505 4.72	1.21 %	133 1.48	0.67 %	316. 49	0.83 %	218 3.47	1.21 %	

Table 10. Analysis of procurement categories by province

Cons ulting servi ce	8.09	0.04 %	0.00	0.00 %	19.5 0	0.02 %	234 1.88	0.56 %	211. 50	0.11 %	124. 34	0.33 %	50.0 0	0.03 %
Legal servi ce	319. 00	1.74 %	0.00	0.00 %	29.9 5	0.03 %	0.00	0.00 %	0.00	0.00 %	0.00	0.00 %	0.00	0.00 %
Printi ng servi ces	229. 03	1.25 %	23.3 9	0.14 %	0.00	0.00 %	456. 41	0.11 %	108. 96	0.05 %	22.1 2	0.06 %	0.00	0.00 %
Printi ng equip ment	214. 46	1.17 %	28.3 0	0.17 %	15.9 2	0.02 %	198 7.99	0.48 %	364. 58	0.18 %	164. 35	0.43 %	509. 02	0.28 %
Procu reme nt	944 5.56	51.6 5%	160 62.7 0	98.2 8%	101 405. 42	96.4 6%	387 410. 42	92.7 7%	183 783. 08	91.9 6%	371 10.7 6	97.3 3%	173 227. 02	95.6 7%

### 6. VISUALIZATION

#### 6.1 Comparison and ranking of data

For the sake of comparison, this paper selected multiple parameters, including the proportion of rental services, the proportion of purchases, the ratio of leases to purchases, and the proportion of printing services.

This study uses visualization technology, where "green" represents sustainable procurement and "red" represents non sustainable procurement. The depth of the color represents the degree, which makes the data very intuitive.



Figure. 2 Score chart of each province a) The proportion of rental services; b) The proportion of Procurement; c) The ratio of leasing to purchasing; d) The proportion of Printing

As shown in Figure. 2 a), this chart shows the proportion of rental services, with Guangdong being the greenest among all, followed by Hubei and Sichuan.

As shown in Figure. 2 b), this graph shows the proportion of purchases, and Guangdong is far "green" compared to other provinces.

As shown in Figure. 2 c), this chart shows the proportion of leasing and purchasing, with Guangdong being the greenest among all, followed by Hubei and Sichuan.

As shown in Figure. 2 d), this Figureure shows the proportion of printing, and Guangdong is far more popular than other provinces.

#### 6.2 Score and sum based on ranking

This paper is evaluated on a scale of 1-7 based on the ranking of 7 provinces. And ultimately sum up to obtain the overall ranking.

	Guangdon	Heilongjian	Zhejian	Beijin		Shaan	Sichua
	g	g	g	g	Hubei	xi	n
The proportion of rental services	1.61%	0.37%	0.40%	0.64%	0.89%	0.15%	0.69%
score	1	6	5	4	2	7	3
				92.77	91.96	97.33	95.67
The proportion of Procurement	51.65%	98.28%	96.46%	%	%	%	%
score	1	7	5	3	2	6	4
The ratio of leasing to							
purchasing	3.12%	0.38%	0.41%	0.69%	0.97%	0.15%	0.72%
score	1	6	5	4	2	7	3
The proportion of Printing	2.42%	0.31%	0.02%	0.59%	0.23%	0.49%	0.28%
score	7	4	1	6	2	5	3
the total score	10	23	16	17	8	25	13
Final ranking	2	6	4	5	1	7	3

As shown in Table 11, The higher the proportion of rental services, the higher the score for sustainable procurement. Guangdong ranks first, followed by Hubei, Shaanxi and Heilongjiang, which have the lowest ranking.

The evaluation of procurement is opposite, and the lower the proportion of procurement, the higher the evaluation of sustainable procurement. Guangdong ranks first, followed by Hubei, Heilongjiang and Shaanxi, which have the lowest ranking.

The ratio of leasing to procurement represents a visual representation of the proportion of the two procurement categories within the province. Guangdong ranks first, followed by Hubei, Shaanxi and Heilongjiang, which have the lowest ranking.

The proportion of printing has a negative impact on sustainable procurement, so this paper believes that those with a lower proportion of printing have a higher ranking. Zhejiang ranks highest, followed by Hubei and Sichuan. Guangdong has the lowest ranking.

The province that ultimately ranks first is Hubei, followed by Guangdong, by Sichuan, Zhejiang, Beijing, Heilongjiang, and Shaanxi.



Figure. 3 Score chart of each province

As shown in Figure 3, the darker the color, the higher the score, and the poorer the effectiveness of sustainable procurement.

### 7. CONCLUSION

This paper analyzes purchase orders from multiple provinces and introduces the evaluation of sustainable procurement, analyzing data from each province to obtain a satisfactory result.

This paper uses SPSS software for data analysis, NLP algorithm for text recognition and classification, and visualization technology to display the results. This paper simplifies and organizes a pile of irregular and disorderly data to make it easy and intuitive results. This has reference significance for analyzing supply chain management data in the future.

From the results, Hubei(Central China) and Guangdong(South China) are the most in line with sustainable procurement, while Heilongjiang(Northeast) and Shaanxi(Northwest) perform the worst.

In future research, we will increase the number of provinces and expand the data volume for each province.

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